

Markets and Senior Centers





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Farmers markets are often the only source of fresh, healthy food options in underserved communities. Through thoughtful and collaborative planning processes, *Lunch at the Market* events provide an opportunity for senior center participants and community patrons to visit their local farmers market to shop for farm fresh food, engage in conversation, and meet neighbors for lunch, while enjoying the festive atmosphere.

The concept for *Lunch at the Market* was borne out of the collaborative efforts of the following South Carolina organizations and state agencies: SC Association of Farmers Markets, SC Department on Aging, SC Department of Agriculture, and the SC Department of Social Services.

Lunch at the Market aims to:

- Increase older adult awareness and use of community markets
- Provide low-income seniors access to locally grown fruits, vegetables, honey, and herbs
- Equip participants with nutrition education opportunities
- Provide an opportunity for patrons to redeem their Senior Farmers Market Nutrition Program (SFMNP) vouchers, utilize Supplemental Nutrition Assistance Program (SNAP) benefits, and expand their purchasing power with Healthy Bucks tokens

Development of this guide was informed by pilot testing events of various sizes and scope in different regions of South Carolina in the spring and summer of 2024.

Partner, Plan and Promote for event success!

Concept Developers

South Carolina Association of Farmers Markets







Statewide non-profit organization focused on supporting and promoting sustainable food in South Carolina through the state's farmers markets.

Serves as the federally designated State Unit on Aging for South Carolina. Administers the Senior Nutrition Programs of the Older Americans Act. Works with a network of regional Area Agencies on Aging, local service providers and organizations to develop and manage services that help seniors remain independent in their homes and communities.

Oversees and promotes agriculture in the Palmetto State. Services include food safety inspections, entrepreneurship development, and the certified South Carolina branding program to help the state's farmers and agribusinesses grow and prosper.

Promotes the safety, permanency, and well-being of children and vulnerable adults, helping individuals achieve stability and strengthening families. Administers SNAP, Healthy Bucks, and SFMNP.

Pilot Projects

See information below for examples of *Lunch at the Market* events.

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Barnwell County Lunch at the Market

Date: June 11, 2024

Partners: Barnwell Farmers Market, Axis I Center of Barnwell, Generations Unlimited, Lower Savannah Area Agency on Aging, and Country Cupboard and Country Café.

Watch the event video!

Click Here

Fairfield County Lunch at the Market

Date: July 31, 2024

Partners: Fairfield Farmers and Artisans Market, Fairfield County Council on Aging, Central Midlands Area Agency on Aging, Dept. of Public Health SNAP-Ed, Senior Catering, PotBelly BBQ, and Southern Squeezed Lemonade

Watch the event video!

Click Here

Farmers markets foster a sense of community. Not only do patrons shop for farm fresh food, but they also engage in conversation, meet neighbors for lunch, and enjoy the festive atmosphere with family and friends.

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June 11, 2024

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July 31, 2024

Lunch at the Market

Lunch

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Steps to Success

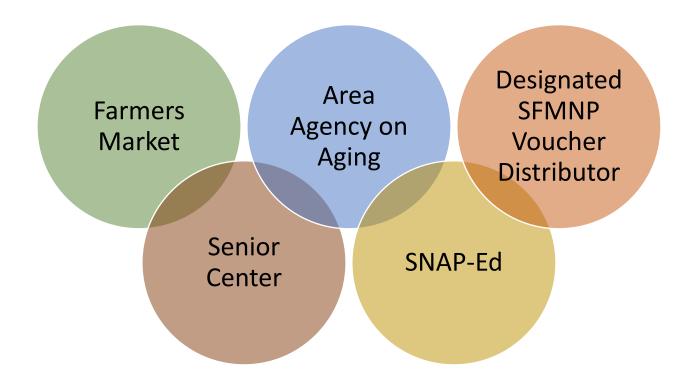
The steps below are suggestions for the planning process.

	Encourage farmers to become a SNAP retailer
	For a Farmers Market to be able to accept SNAP they will need to be approved by the United
	States Department of Agriculture Food and Nutrition Service (FNS).
	Details found here: https://www.fns.usda.gov/snap/apply-to-accept
	Once you receive a confirmation email containing your FNS number, contact your South
	Carolina Healthy Bucks Program Coordinator, Norvell Gibson, SC Department of Social
	Services, 803-898-7626, Norvell.Gibson@dss.sc.gov
1	December- Market Managers attend training to become a certified Senior Farmers Market
2	Nutrition Program vendor
	Contact Information: Anne Nidiffer, SC Department of Agriculture, anidiffer@scda.sc.gov,
	and Willie Nixon, Department of Social Services, willie.j.nixon@dss.sc.gov
2	Jan-April – Farmers attend training to become a certified Senior Farmers Market Nutrition
3	Program vendor. Schedules will vary by county. Training may be provided by a Certified
	Market Manager or through scheduled trainings conducted by SCDA and DSS.
Λ	March – SFMNP voucher distributors attend the Senior Farmers Market Nutrition Program
4	training
	Contact Information: Willie Nixon, Department of Social Services, willie.j.nixon@dss.sc.gov
	April – Identified key partners make connections and start planning process: Farmers
С	Market Managers, Area Agency on Aging/senior center, SFMNP voucher distribution
	entity, etc.
	If you need assistance with identifying and making connections with the entities noted
	above, please reach out to Rowan Goodrich, SC Department on Aging,
	RGoodrich@aging.sc.gov
6	One month before event - Market and advertise your <i>Lunch at the Market</i> event. Inform and
U	invite local media outlets. Submit your event to <u>GetCareSC.</u>
	Day of event - Take photos and gather "stats" (number of senior attendees, voucher
	redemption numbers, and other pertinent information). Share information and event
	successes with media outlets and SC Department on Aging.
	Contact Information: Rowan Goodrich, SC Department on Aging, RGoodrich@aging.sc.gov



Partner

- For a successful *Lunch at the Market* event, involving various partners in the planning process is key. Align event goals with partner objectives.
- Each entity plays a valuable role in increasing older adult access to farm fresh fruits, vegetables, honey, and herbs.
- Not sure how to contact the entities below? No problem! Rowan Goodrich, SC Department on Aging can help make connections: <u>RGoodrich@aging.sc.gov</u>



Partnerships For Success



Plan

Each *Lunch at the Market* event is unique to the community because resources and needs are different. Here are some things to consider when planning an event:

Selecting an Event Day

- Senior Center participants who receive meals and group dining transportation services attend senior centers on weekdays, therefore, *Lunch at the Market* events for this target audience should take place on weekdays.
- You may want to coincide the *Lunch at the Market* event with a designated SFMNP voucher distribution day or co-locate the activities. *Please note, dates and locations for SFMNP voucher distribution are pre-approved by SC Department on Social Services (DSS) and must be planned well in advance per DSS directives.*

Providing Lunch

- Senior Center participants who receive nutritional services through the Older Americans Act and donated funds receive a noontime meal. With advanced planning, the Area Agency on Aging and/or Senior Center may have the option to reserve deli bag meals or similar "grab and go" options for these participants.
- Farmers Markets may wish to have additional lunchtime options available to the general public. For example, food trucks onsite.

Seating availability & accessibility

• Seniors and other patrons will need a designated area to sit and eat their lunch. Keep in mind that tents, fans, and access to water may be needed in hot weather conditions.

Exhibitors

 If space allows, consider including additional exhibitors to the Farmers Market to help showcase community resources and nutrition education.
For example: Area Agency on Aging outreach table, SNAP-Ed informational booth/cooking demo, etc.

Promote

As a team, brainstorm ways to promote your upcoming *Lunch at the Market* event through various channels and platforms to generate awareness, drive attendance and ensure event success.

In FY24, examples of *Lunch at the Market* marketing and promotion techniques included:

- Use of the official SC Department on Aging Lunch at the Market logo
- Social media make sure to tag @AgingSC
- Press Release
- Newspaper article
- Event added to the GetCareSC website events calendar
- News Story example: WIS News 10

Share event details with community-based organizations and senior serving entities like faith-based organizations, recreation centers, the local library, etc. to help spread the word!



SAMPLE: Flyer and social media marketing

Pop-up Farmers Market

Fresh vegetables, all grown locally. Locally raised meats and handmade crafts Fairfield Farmers and Artisans Market











Featuring Food Truck: PotBelly BBQ and Southern Squeezed Lemonade

July 31st Wednesday 11 am till 2 pm

117 E Washington St, Winnsboro, SC and as always we are open Saturdays 9-12

SAMPLE: Press Release



For Immediate Release

Contact: Michael Christopher, SCDOA Public Information Director <u>mchristopher@aging.sc.gov</u>; 803-734-9872

Release Date: Tuesday, July 23, 2024

`Lunch at the Market' makes its debut in Fairfield County

Columbia, S.C. — The Fairfield Farmers and Artisans Market and Fairfield County Council on Aging is launching its first "Lunch at the Market" event in Winnsboro, South Carolina.

Lunch at the Market is an opportunity for older adults and community patrons to shop for farm fresh food, engage in conversation, meet neighbors for lunch, and enjoy the festive atmosphere with family and friends. The concept was born out of the collaborative efforts of the South Carolina Association of Farmers Markets, South Carolina Department on Aging, South Carolina Department of Agriculture, and the South Carolina Department of Social Services.

The event will take place July 31, 2024, from 11 a.m. to 2 p.m. at the Fairfield Farmers and Artisans Market, located at 117 East Washington Street, Winnsboro, SC 29180. The event is open to all community members.

Purposes of the event include:

- Increase awareness and use of community markets
- Provide low-income seniors with access to locally grown fruits, vegetables, honey and herbs.
- Equip participants with nutrition education opportunities

• Provide an opportunity for patrons to redeem their Senior Farmers Market Nutrition Program Vouchers, SNAP, and Healthy Bucks tokens at participating markets.

Attendees can purchase locally grown fresh vegetables, locally raised meats, and handmade crafts. Features food trucks- PotBelly BBQ and Southern Squeezed Lemonade.

Interested vendors may contact Jamie Vaine, Fairfield Farmers and Artisans Market Manager 803-917-7894 or <u>farmersandartisans@yahoo.com</u>

Fairfield County Council on Aging is a non-profit agency that provides a variety of programs and services to support seniors' physical, emotional, and social well-being. To learn more contact <u>fairfieldcoa@gmail.com</u> or by phone at 803-635-3015.

Several agencies will be on hand to assist and celebrate the event.

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For more information on the South Carolina Department on Aging, visit <u>https://aging.sc.gov/</u> and <u>https://www.getcaresc.com/</u>

Make sure to follow us on social media:

Twitter — @AgingSC

Facebook — <u>https://www.facebook.com/SCDOA</u>

LinkedIn — <u>https://www.linkedin.com/company/89754785/</u>

YouTube — <u>https://rb.gy/sh3sr</u>

SAMPLE: Newspaper article





WINNSBORO – A special farmers market event last week, 'Lunch at the Market,' gave older adults and their friends in the community an opportunity to shop for farm fresh food, engage in conversation, meet neighbors for lunch, and enjoy the festive atmosphere with family and friends.

Held on Wednesday, July 31, from 11 a.m. to 2 p.m. at the Fairfield Farmers and Artisans Market, 117 East Washington Street, the concept was born out of the collaborative efforts of the South Carolina Association of Farmers Markets, South Carolina Department on Aging, South Carolina Department of Agriculture, and the South Carolina Department of Social Services.

The event was open to all community members

Fairfield County Council on Aging brought its older adults to the event and played vegetable bingo. They also had the opportunity for patrons to redeem their Senior Farmers Market Nutrition Program Vouchers, SNAP, and Healthy Bucks tokens at participating markets. Fairfield's Farmers and Artisans Market Manager Jamie Vaine said 27 senior vouches were redeemed.

The purpose behind the 'Lunch at the Market' event, according to state and county officials who organized it, was to increase awareness of and participate in the community market. The Farmer and Artisans Market always provides low-income seniors with access to locally grown fruits, vegetables, honey and herbs, and the 'Lunch at the Market,' provides participants with nutrition education opportunities.

To make comments or ask questions about the 'Lunch at the Market' event, contact South Carolina Department on Aging (SCDOA) Public Information Director Michael Christopher — 803-734-9872 or mchristopher@aging.sc.gov.











There was something for everyone at the event: lunch, shopping and visiting.

